

March 18, 2025

TO: All Empire Customers

RE: Price increase: Pipe Hangers, Strut & Accessories, Castings, Rooftop Blocks

The ongoing trade disputes between the United States and the international community have introduced a new wave of import tariffs over the last month. Due to the direct increases incurred from these tariffs as well as related increases in the cost of raw material, we will be implementing a price increase of up to 15% on select imported and domestically manufactured product, effective **Monday, May 5th**. Select groups of products may require an additional increase beyond the stated amount.

Please note that all pricing quotations on imported product provided before March 12th, are no longer valid and will need to be reviewed, updated, and approved prior to the release of material. In addition, any quotations provided on domestically manufactured product will expire five days after issuance. Furthermore, Empire reserves the right to limit purchased quantities if deemed necessary.

We will be able to provide customer-specific price sheets in Excel format starting Monday, April 28th. Please email your request to: prices@empireindustries.com. When doing so, indicate in the subject line: **“Price Increase 5/5/2025”** and include your name, company name, address, and phone number in the message body.

Given the uncertainty of the current times, in event these tariffs are removed or adjusted in any way, Empire will adjust the details of this increase and inform you as quickly as we are able.

If you have any questions, please contact your local manufacturers’ representative or the Empire Inside Sales staff at 800-243-4844.

We appreciate your continued support and look forward to servicing your future needs.

Sincerely,



David Auger
Vice President, Sales



Jim Birman
National Sales Manager