



June 1, 2024

To our valued customers,

I am pleased to announce that this June, Empire Industries will be partnering with **Gordon & Associates, Inc.** a premier manufacturer's representative in the northwest United States. Specifically, they will be representing us in the states of Oregon, Washington, Alaska, and northern Idaho.

Gordon & Associates, Inc. brings over 55 years' worth of experience to the PVF industry. They represent lines that include, but are not limited to the commercial, industrial and waterworks markets. Gordon & Associates has a team of seven Outside Sales professionals who are supported by a seasoned Inside Sales staff. Further, to back-up their efforts, they will be stocking Empire material in their Vancouver, Washington warehouse facility in the coming weeks.

If you have any questions, please do not hesitate to contact me directly. Thank you for your business and the ongoing support.

A handwritten signature in black ink, appearing to read "David Auger", written in a cursive style.

David Auger
Vice President of Sales